

## Motivation Card

As Chief Executive you want to:

- Keep the organisation in business
- Keep your own salary as high as possible
- Keep the star employee – the organisation won't function without them

## Motivation Card

You don't care what happens to anyone else, only to you

## Motivation Card

You are devoted to the organisation. Make sure that it survives, no matter what the cost to you or others

## Motivation Card

Aim for as few people as possible to lose their jobs

## Motivation Card

You have two goals:

- Most importantly, keep your job
- Secondly, make sure that those who keep their jobs don't have pay cuts

## Motivation Card

Make sure that the final decision is fair to everyone

## Job Card

**Chief Executive**

Salary: £200,000

## Job Card

**Senior Management**

Salary: £100,000

## Job Card

**Star employee**

Salary: £75,000

## Job Card

**Long-serving employee**

Salary £45,000

## Job Card

**New employee**

Salary: £20,000

## Job Card

**Part-time employee**

Salary: £10,000